



THE ODISHA AGRO INDUSTRIES CORPORATION LIMITED
(A Government of Odisha Undertaking)
95, SATYA NAGAR, BHUBANESWAR-751007

ADVT No-1/AI/2018-19

EXPRESSION OF INTEREST FOR APPOINTMENT OF FERTILISER RETAIL DEALERS

Expression of interest is invited from the interested fertilizer dealers for selling of Urea, MOP, DAP and other complex fertilizer in all the district of Odisha. The EOI document papers will be available at OAIC head office ,95 Satyanagar Bhubaneswar on deposit of Rs.1000/-+ 12%GST in the shape of cash or demand draft drawn in favour of OAIC Ltd or can be downloaded from the website www.orissaagro.com from date 18.04.2018 to 07.05.2018 up to 2pm. The EOI documents should be dropped in the sealed cover in the EOI box kept in the head office of OAIC on or before 07.05.2018 up to 5pm or can be sent by post / courier service. The EOI will be opened on 08.05.2018 at 11am in the presence of the applicant or their authorized representative. It is clarified that from 2018-19 onwards, OAIC will not take fertilizer business with dealers who have not registered with OAIC in response to this EOI. The authority reserves the right to reject any or all the EOI applications without assigning any reason thereof.

**S/d-
MANAGING DIRECTOR**



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The Odisha Agro Industries Corporation Ltd.

(A Govt. of Odisha Undertaking)

Regd. H.O. : 95, Satyanagar, Bhubaneswar-751007

Tel.: (0674)2570687, EPBX: 2570654, Fax: 2570313, Email : oaicho@orissaagro.com

EXPRESSION OF INTEREST FOR APPOINTMENT OF FERTILISER RETAIL DEALERS

OAIC is a Govt. Of Odisha Undertaking engaged in selling of chemical fertilizers along with other allied agriculture based activities such as pesticides, Agro Engineering and Cattle Feed to serve farming community of the state. OAIC is inviting applications for appointment of District wise retail dealers for sale of different chemical fertilizers in one roof in Odisha state on the following terms and conditions.

1. The applicant should have valid Dealers Registration Certificate (Fertilizer License).
2. The Applicant should have Valid Pan Card No. and Aadhar Card No.
3. The Applicant should be financially sound and should have minimum 2 years of business experience in sales and marketing of fertilizer.
4. Godown Capacity should be minimum of 20-30 Mt.
5. The Dealer must be registered under MFMS.
6. Minimum Bank Guarantee of Rs. 3,00,000/- for registration as Fertilizer dealer to avail credit period of 2 months. The dealer is required to submit the bank guarantee of additional Rs.3,00,000/- for each 16 Mt of complex fertilizer and Rs.50,000/- for each 15 Mt of Urea.
7. The Applicant should possess GSTIN Clearance certificate.
8. The Applicant should have storage facility to keep an inventory of 30 days sales.
9. The Dealer has to enter into Agreement/MOU with the Corporation.
10. The Applicant must have POS machine.
11. The Suravi dealers of OAIC need not to apply.
12. It is mandatory for the present dealers dealing fertilizer transaction with OAIC to apply with the term and condition laid down in this EOI.
13. The dealer must deposit an EMD of Rs. 20,000/- in shape of DD drawn in favour of Managing Director OAIC Ltd., Bhubaneswar, payable at any Nationalised Bank.

It is clarified that from 2018-19 onwards, OAIC will not undertake fertilizer business with dealers who have not registered with OAIC in response to this EOI. The interested applicant should submit application in Annexures mentioned below :

S/d-

MANAGING DIRECTOR

Photo

Annexure "A"
Dealership Application

Sr. No.	Particulars		
1	Name of the Firm (Pvt./Co. Op.) individual		
2	Permanent/Registered Office Address		
3	Phone No. of Contact Person		
4	Email Id of Contact Person		
5	Form of Firm:- (Sole proprietor/partnership/Co. op. Govt. Undertaking/Pvt. Ltd. Co./Limited)		
6	Date of Commencement of Business		
7	Experience of Fertilizer Business and area of operation	Year:-	Area:-
8	Name and Residential Address of Owner (Instructions:- Pvt. Ltd. and Limited companies should submit balance sheet of Last three years certified by C.A. Partnership Firm also submit information in Annexure - "B")		
9	Name, Address and Branch of Financial Institution i.e. Bank		
10	Loans (Partnership firms should give information about long and short term loans as indicated in Annexure- C)		
11	Aadhaar No (Attach Self attested Copy)		
12	GSTIN NO. (Attach Self attested Copy)		
13	PAN CARD NO. (Attach Self attested Copy)		
14	FERTILIZEER LICENSE NO.(Attach Self attested Copy)		
15	If Firms have Branches, then give location with complete address		
16	Godown Capacity and Location (in MT)		

17	Last Three Years Fertilizers Sales in MTS Mixed Fert. Complex Fert. Urea DAP MOP SSP Amm. Sulphate	Place		Capacity		MTS.	
		2017-18		2016-17		2015-16	
		Through OAIC	Through others	Through OAIC	Through others	Through OAIC	Through others
18	Names of the Manufacturer /Supplier whose fertilizers are proposed to be sold						
19	Applicant must submit details of estimated sales in current year if appointed as distributor Complex Fert. Urea DAP MOP SSP Amm. Sulphate Other Fert	Sales (In Mts.)			Expected Sales (In Mts.)		
20	Area of Business (State/District)						
21	In Case of Partnership of Firm (Details to be submitted as per Annexure "B")						
22	If any prosecution/court case pending regarding violation of provision of fertilizer control order. If Yes, please submit details.						
23	G.S.T. clearance certificate						
24	mFMS Registration Number						
25	Name & Signature of Authorized Person (M.D./Director/ Proprietor/Partner etc.)						
26	Whether any dues payable by you is pending with district offices of OAIC against stock lifted in past years? If Yes, specify the name of District & Amount.						

Date:-

Place:-

Signature:

Full Name:

