

EXPRESSION OF INTEREST (EOI)

FOR

EMPANELMENT OF SYSTEM MANUFACTURERS FOR MICRO-IRRIGATION SYSTEM

**UNDER VARIOUS SCHEMES OF
AGRICULTURE & FARMERS' EMPOWERMENT DEPARTMENT,
GOVERNMENT OF ODISHA.**

By:-



The Odisha Agro Industries Corporation Ltd.,

(A Govt. of Odisha Undertaking)

95-Satyanagar, Bhubaneswar-751 007

Tel: (0674) 2570687, EPBX: 2570654, FAX 2570313, Email: oaicho@ orissaagro.com

**Expression of Interest towards procurement of Micro-Irrigation
System (Both Drip/ Sprinkler)**



THE ODISHA AGRO INDUSTRIES CORPORATION LIMITED

(A Government of Odisha Undertaking)

95, SATYA NAGAR, BHUBANESWAR – 751 007

EXPRESSION OF INTEREST

Expression Of Interest (EOI) towards procurement of Micro-Irrigation System (both Drip/ Sprinkler) from reputed System Manufacturer those who have empanelled with the Horticulture Department, Govt. of Odisha is extended for a period of 15 days i.e. up to 05.04.2018. For details please visit our website www.orissaagro.com. The detail EOI documents will be available in the office of the undersigned up to **05.04.2018** (1.00 p.m.) on payment of Rs. 1,120/- (including GST) per set during working hour or else the documents can be downloaded from our website and the documents should be enclosed with a DD for Rs. 1,120/- in favour of OAIC Ltd. of any nationalized bank payable at Bhubaneswar. The interested manufacturers are required to submit their application along with supporting documents in sealed cover so as to reach the Head Office, OAIC Ltd on or before **05.04.2018** up to 5.00 p.m. The undersigned reserves the right to accept / reject any / all application (s) without assigning any reasons thereof.

Sd/-

MANAGING DIRECTOR

INVITATION FOR EXPRESSION OF INTEREST (EOI)

The Department of Agriculture & Farmers' Empowerment, Government of Odisha envisages improving the quality of life of the rural population by widening their employment opportunities and increasing their income. 80% of the population of Odisha, who lives in rural areas, depends for its livelihood on agriculture and its allied activities. The Government is sensitive to the role of Agriculture in Economic development of the state with a vision of:

- Greater wealth creation for farmers and farm labourers
- Offer a sustainable increase in productivity
- Ensures Food Security
- Offer higher value addition to agricultural produce and exports

To achieve this vision, the Government of Odisha through its Agriculture Department implements various Agriculture and Horticulture developmental programmes and provides financial assistance to farmer for better farm practice and economise and efficient use of water for irrigation purpose.

For the purpose of motivating farmers for fast adoption of better farm practices and using efficient mechanized equipment for the agriculture activity, Agriculture & Farmers' Empowerment Department, Government of Odisha is providing financial assistance to the farmers on the purchase of Micro Irrigation System (Drip and Sprinkler).

Sl. No.	Type of Equipment
1.	Micro Irrigation System (Drip and Sprinkler)

The Financial Assistance will be as per the Government norms prevailing at the time of sanction of financial assistance.

With an objective to see that the farmers get the best quality above stated equipment, the Director of Horticulture, Odisha has been empanelling manufacturers of Micro Irrigation System (Drip and Sprinkler) for the successful large scale implementation of the scheme.

The Managing Director, OAIC on behalf of farmer is calling the best price offer from the manufacturers of this equipment. This may also help the manufacturers to increase their market share in the State considering the large scale implementation of the scheme.

Proposal in the form of is requested in complete accordance with the documents/ attachments as per following guidelines. The agency will have to provide the price offer as per the format only.

Manufacturers those who will be successful in empanelment at the end of this exercise will be able to supply Micro Irrigation System (Drip and Sprinkler) to the farmers who want to avail financial assistance under the scheme implemented by Agriculture & Farmers' Empowerment Department. The list of empanelled manufacturer containing details such price offer and their dealer network in the State will be published in the public domain with an objective to facilitate the farmer to select specified quality of all this equipment at reasonable price across the State.

SCHEDULE FOR INVITATION OF EOI

NAME: Empanelment of System Manufacturers of Micro Irrigation System (Drip and Sprinkler) for supply to farmers Under Various Schemes of Agriculture & Farmers' Empowerment Department, Government of Odisha.

To	Managing Director, The Odisha Agro Industries Corporation Ltd., 95, Satyanagar, Bhubaneswar, Odisha
Issue of EOI	From dt. <u>10.03.2018</u>
EOI Due Date	Dt. <u>05.04.2018</u> up to 5.00 PM hrs.
EOI Opening Date	<u>Dt. 06.04.2018</u>
Rate negotiation by IPC.	<u>Dt. 17.04.2018</u>
Department Name/Authority Name :	The Odisha Agro Industries Corporation Ltd, 95-Satyanagar, Bhubaneswar- 751007.
EOI Submission Address :	The Odisha Agro Industries Corporation Ltd, 95-Satyanagar, Bhubaneswar- 751007.
EOI document Fee :	Rs. 1,120/- (Rupees One Thousand One Hundred Twenty Only) including GST @12% in form of Demand Draft/ Bankers Cheque from any Scheduled/Nationalised Bank.
EOI Fee Payable to	“Odisha Agro Industries Corporation Ltd.”, Payable at Bhubaneswar.
Price Offer :	The agency shall submit their best possible price in physical form only and any offer, if received otherwise, will be outright rejected. Also any reference of the Price, quotes etc in physical submission shall result in rejection of the offer of the agency.
Joint Venture/Consortium :	Not allowed
EOI currency Setting :	Indian Rupee (INR)

Note:

1. Please address all queries and correspondence to the Managing Director, OAIC, 95-Satyanagar, Bhubaneswar-7
2. If the Office of the Managing Director, OAIC happens to be closed on the day of receipt of the EOIs as specified, the EOIs will be received and opened on the next working day on opening of the Office up to the same time and at the same venue.
3. Please quote Ref. Number in all future correspondence.

General Instructions:

1. Parties interested can download the EOI document free of cost from the website, but will need to submit the EOI document along with the DD for EOI Document Fee at the time of physical submission.
2. EOI Document Fee and EOI Security shall have to be paid of the amount stated in the Notice Inviting Online Tenders section
3. Interested Party shall submit physically their proposal in sealed envelopes superscribed with “**supply of Micro Irrigation System (Drip and Sprinkler)**”. Original printed document shall be considered as authentic. All pages of the offer must be signed.
4. Services offered should be strictly as per specifications mentioned in this EOI Document. Please spell out any unavoidable deviations, article-wise, in your proposal under the heading “Deviations”.
5. The price of one copy of the **EOI Document is Rs.1,120/- (inclusive of GST)**, which can be paid by Demand Draft/ Bankers Cheque. The Demand Draft/ Bankers Cheque may be drawn in favour of “**Odisha Agro Industries Corporation Ltd.**”, Payable at **Bhubaneswar**.

For and on behalf of

Odisha Agro Industries Corporation Ltd

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1. Objective of the EOI

To derive the best price for the specified quality and specification of Micro Irrigation System (Drip and Sprinkler) through price discovery method.

To ascertain the specified quality product is available to farmer directly from the manufacturers/through its authorised dealer (Suravi Center).

To facilitate farmer in procuring the specified product at reasonable rate and at the time same ensuring the quality of supply as per specification.

2. Need for Empanelment

In present scenario, due to lack of agreement on uniform price and quality of Micro Irrigation System (Drip and Sprinkler) along with its make, the farmers are facing troubles such as

- Farmer does not get transparent price for the specified equipment.
- The manufacturer/dealer differentiates price on the basis of the quality of material use by them & efficiency of the System, which a farmer is not aware about the technicality at the time of purchase of such equipment.

Hence to overcome the above problems with an objective to safe guard the interest of farmer it was envisaged to empanel System Manufacturers.

3. Terms of Reference for the Agency:

- I.** At the end of this exercise, a separate list of empanelled System Manufacturers and their price offer for various types of Micro Irrigation System will be published in public domain. The best price offer discovered would be applicable for a period of one year/ further notification whichever is later.
- II.** No dealers or traders of any company are allowed to participate in the EOI process. The manufacturer shall issue power of attorney as per **Annexure-7** to its employee only.
- III.** The manufacturers should provide the list of their Authorised dealers / distributors in the State of Odisha through which the products will be available to farmers.
- IV.** During the empanelment period no escalation charges will be allowed.
- V.** The Micro Irrigation System (Drip and Sprinkler) will be delivered only by OAIC, on receipt of farmer's share and permit issued by Agriculture & Farmers' Empowerment Department. Manufacturer is to deliver only at OAIC at its District level offices as per the choice of the farmers from the SLTC approved make & model as per the cost.

- vi.** The Micro Irrigation System (Drip and Sprinkler) supplied must be covered with warranty for minimum one year from the date of supply against any manufacturing defects / workmanship, etc. The repairs/replacements shall be attended free of cost within the warranty period.
- vii.** The Authority may levy a penalty on the empanelled System Manufacturer if found that supplied component are not conforming to minimum BIS standards/ Specification as per IS:14151 Part-I, 1999 and IS:14151 Part-II, 2008, Lateral as per IS:12786, Emitting pipes as per IS:13488, HDPE Pipes IS:4984 and IS:14151 Part-II, UPVC Pipes IS:4985, Emitters/ Drippers as per IS: 13487. The cost of such products would be recovered from the security submitted by the manufacturer.
- viii.** The Authority will publish the list of empanelled System Manufacturer along with their price offer and dealer network detail. The farmer will submit the required document to Authority for claim of financial assistance. The Authority will release the financial assistance to farmer on verification of the required assets/ documents.
- ix.** The System manufacturer will have to submit detail specification & the valid certificate of BIS.
Rating for each product they are offering for empanelment. The manufacturer will submit their price offer only for the product for which they have submitted the specification and valid BIS certificate. They will be empanelled for that particular products only.
- x.** The Authority has right to disengage the empanelment of the System Manufacturer if found that product supplied by manufacturer is not as per the minimum specified IS standard and specification or its IS certification gets invalid. The manufacturer shall have to submit the renewed IS certificate to the authority as and when the certificate gets invalid during the period of empanelment.
- xi.** If at any time it is noticed that the manufacturer has supplied same component at a lower price in the open market during the period of this empanelment, the Authority shall take suitable appropriate course of action against the empanelled System Manufacturer.

- xii.** If the interested manufacturer will be backed out at any stage of this exercise, the System Manufacturer will become ineligible to participate in any such empanelment exercise to be carried out by the authority in future.

4. Minimum Eligibility Criteria:

Micro Irrigation System (Drip and Sprinkler):

- a.** The Micro Irrigation System (Drip and Sprinkler) manufacturer who is empanelled in Horticulture Directorate, Govt. of Odisha for 2017-18 with valid BIS registration, is only eligible to participate in this EOI process. The manufacturer should hold a valid BIS license at the time of submission of EOI document.
- b.** The System Manufacturer will provide the list of its authorised dealer network across the State through which their approved products will be available to the farmer. The manufacturer must have its own establishment and dealer network in the State of Odisha.

5. Selection Process:

- i.** The interested System Manufacturer shall submit its technical proposal of EOI as per Annexure -1, 2, 3, 4 and 7 (if applicable). Incomplete information in Technical proposal will lead to disqualification of the manufacturer for this exercise.
- ii.** To safeguard the interest of farmer and to streamline the cost of equipment, the authority on behalf of farmer, is asking the System Manufacturer to submit their best possible price offer for specified minimum quality and specification of equipment as given at **Annexure-3**.
- iii.** The price offer is to be submitted only as per the format given at **Annexure-5**.
- iv.** The price offer should be uniform across the State for a minimum specification of equipment as described in this document.
- v.** The price offer of only those System Manufacturers will be declared who will be declared qualified at the end of technical scrutiny.
- vi.** A list of selected System Manufacturer along with the best price discovered will be prepared and published.

6. Price Offer:

- i.) The price offer should cover all applicable taxes and at FOR Dist Head Quarter.
- ii.) The price offer has to be submitted in the physical form of EOI.

The System Manufacturer shall categorically confirm strict compliance with the following stipulation in respect of their offer.

- a) Any effort by System Manufacturer or manufacturer's agent/consultant or representative howsoever described to influence the Authority in any way concerning scrutiny/ consideration/ evaluation/ comparison of the EOI or decision concerning empanelment shall entail rejection of the EOI.
 - b) EOI should be submitted directly by the System Manufacturer.
- iii.) Authority reserves the right to seek clarification/ justification/negotiation from the manufacturer on the price offer in case Authority deems it necessary. Based on the justification provided by the manufacturer, if Authority feels that the price offer is unrealistic/ unfeasible in order to execute a project of this nature, Authority reserves the right to reject the said price offer. The System Manufacturer shall be governed by the decision of Authority.

7. Performance Security

- i.) The empanelled System Manufacturer shall submit a Performance Security of Rs. 5,00,000 (Rupees Five Lakhs only) in the form of Bank Guarantee on successful selection for empanelment. The performance security shall be appropriated against breach of the terms and condition of this EOI document. The bank guarantee shall be minimum for a period of one year. The Bank Guarantee format is given in the **Annexure- 6**. The manufacturers should submit the Bank Guarantee with the EOI or before starting the supply if found selected.

ANNEXURE – 1**COMPANY PROFILE**

Sr.	Particular	Detail
1	Name of Organisation :	
2	Nature of the Organisation :	
	In case of Public/Pvt. Ltd company (Certified copy of Certificate of incorporation for companies & Memorandum and Articles of Associations)	
3	Registered Address of Manufacturing unit with Phone No. and Fax No.:	
4	Name and Contact details of the Authorised Person	
5	PAN (attach attested copy)	
6	GSTIN Registration No. (attach attested copy)	
7	License No. and Validity (A copy of latest valid ISI license must be attached)	

ANNEXURE-2

LIST OF AUTHORISED DEALER DISTRICT WISE IN THE STATE OF ODISHA

Sr.	District	Name of Authorised Dealer	Location /Address	Name of Main Person	Mobile No.	Email ID
1						

(Attach separate sheet if space is insufficient)

ANNEXURE-3

SPECIFICATION SHEET

Detail Specification– Micro Irrigation System (Drip and Sprinkler)

(To be provided For Drip & Sprinkler separately for Empanelment)

Sr.	Particular	Specification
1.	IS standard	Micro Irrigation System (Drip and Sprinkler)
2.	Specification Sheet	<u>Please attach performance report of products</u>
3.	A copy of Valid BIS Certification	

ANNEXURE-4

CHECKLIST FOR FULFILMENT OF ELIGIBILITY CRITERIA

Sr. No.	Criteria	Documents/ Detail required	Documentary proof attached(Y/N)
1.	The System Manufacturers having minimum valid BIS registration is only eligible to participate in this EOI process.	Copy of BIS License	
2.	The System Manufacturers will provide the list of its authorised dealer network across the state.	List of Authorised dealer as per Annexure-2.	

ANNEXURE-5

PRICE OFFER FOR SUPPLY OF EQUIPMENT

EOI Notice No.:

To:The Odisha Agro Industries Corporation Ltd,
95-Satyanagar, Bhubaneswar-7.**Dear Sir:**

I/ We hereby offer best price to the farmer for supply of Micro Irrigation System (Drip and Sprinkler) for the specified quality and specification given at **Annexure – 3** and as per the Terms of Reference given in this EOI Document. The rates are quoted in the prescribed format given below:

(Amt. in Rs.)

Price for Equipment to Framer/ Beneficiary							
Sr. No.	Equipment Detail Model No. as indicated in Annexure-3	Price for Equipment defined as per Annexure-3	SGST	CGST	Other taxes if any	Total Price offer to OAIC	MRP to Farmer
		(A)	(B)	(C)	(D)	E=A+B+C+D	
1.							
2.							
3.							

(Attach separate sheet if space is insufficient)

Note:

- The price “E” is at FOR OAIC District Office / Sales outlet including PDI.

Signature of System Manufacturer

FORMAT FOR PERFORMANCE GUARANTEE

(On Non-Judicial Stamp Paper)

To be stamped according to Stamp Act and to be in the name of the executing Bank

To:

The Odisha Agro Industries Corporation Ltd,
95-Satyanagar, Bhubaneswar-7.

In consideration of the Director of Agriculture, having its registered office at “The Odisha Agro Industries Corporation Ltd,”95-Satyanagar, Bhubaneswar-7 (hereinafter called the “Authority” which expression shall unless repugnant to the subject or context include its administrators successors and assigns) having agreed under the terms and conditions of the Award Letter bearing No _____ dated _____ issued by the Authority, which has been unequivocally accepted by the Vendor (refer NOTE below) work of _____ (hereinafter called the said Contract) to accept a Deed of Guarantee as herein provided for Rs. _____ (Rupees _____ only) from a Bank, in lieu of the security deposit, to be made by the Vendor or in lieu of the deduction to be made from the Vendor’s bill, for the due fulfilment by the said Vendor of the terms and conditions contained in the same Contract.

We _____ the _____ (hereinafter referred to be “the said Bank” and having our registered office at _____ do hereby undertake and agree to indemnify and keep indemnified to the Authority from time to time to the extent of Rs. _____ (Rupees _____ only) against any loss or damage, costs charges and expenses misused to or suffered by or that may be caused to or suffered by the Authority by reason of any breach or breaches by the Vendor and to unconditionally pay the amount claimed by the Authority on demand and without demand to the extent aforesaid. We, _____ Bank, further agree that the Authority shall be the sole judge of and as to whether the said Vendor has committed any breach or breaches of any of the terms and conditions of the said Contract and the extent of loss, damage, costs, charges and expenses caused to or suffered by or that may be caused to or suffered by the Authority on account thereof and the decision of the Authority that the said Vendor has committed such breach or breaches and as to the amount or amounts of loss, damage, costs charges and expenses caused to or suffered by or that may be caused to or suffered by the Authority from time to time shall be final and binding on us.

- 1) We, the said Bank, further agree that the Guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said contract and till all the dues of the Authority under the said Contract or by virtue of any of the terms and conditions governing the said Contract have been fully paid and its claims satisfied or discharged and till the owner certifies that the terms and conditions of the said

Contract have been fully and properly carried out by the Vendor and accordingly discharges this Guarantee subject, however, that the Authority shall have no claim under the Guarantee after 180 (One Hundred Eighty) days from the date of expiry of the contract period.

- 2) The Authority shall have the fullest liberty without affecting in any way the liability of the Bank under this Guarantee or indemnity, from time to time to vary any of the terms and conditions of the said contract or to extend time of performance by the said Vendor or to postpone for any time and from time to time any of the powers exercisable by it against the said Vendor and either to enforce or forbear from enforcing any of the terms and conditions governing the said contract or securities available to Authority and the said Bank shall not be released from its liability under these presents by any exercise by the Authority of the liberty with reference to the matters aforesaid or by reason of time being given to the said Vendor or any other forbearance, act or omission on the part of the Authority or any indulgence by the Authority to the said Vendor or any other matter or thing whatsoever which under the law relating to sureties would but for this provision have effect of so releasing the Bank from its such liability.
- 3) It shall not be necessary for the Authority to take legal action against the Vendor before proceeding against the Bank and the Guarantee herein contained shall be enforceable against the Bank, notwithstanding any security which the Authority may have obtained or obtain from the Vendor shall at the time when proceedings are taken against the Bank hereunder be outstanding or unrealised.
- 4) We, the said Bank, lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the Authority in writing and agree that any change in the Constitution of the said Vendor or the said Bank shall not discharge our liability hereunder. If any further extension of this Guarantee is required the same shall be extended to such required periods on receiving instructions from M/s. ____ on whose behalf this guarantee is issued.

For and on behalf of (the bank)

Signature :

Name & Designation :

Authorisation No. :

Date and Place :

Bank Seal :

The above guarantee is accepted by the Authority.

NOTES :

FOR PARTNERSHIP CONCERNS

M/s. _____ a partnership firm with its office _____ (hereinafter called “the said Vendor” which expression shall unless the context requires otherwise include their heirs, executors, administrators and legal representatives); the name of their partners being

- 1) Shri _____ S/o
- 2) Shri _____ S/o

FOR COMPANIES

M/s. _____ a company registered under the Companies Act 1956 and having its registered office in the State of _____ (hereinafter called “the said Vendor” which expression shall unless the context requires otherwise include its administrators, successors and assigns).

FOR TRUST

M/s. _____ a company registered under the Bombay Public Trust Act 1850 and having its registered office in the State of _____ (hereinafter called “the said Vendor” which expression shall unless the context requires otherwise include its administrators, successors and assigns).

FOR SOCIETIES

M/s. _____ a company registered under the Societies Registration Act, 1860 and having its registered office in the State of _____ (hereinafter called “the said Vendor” which expression shall unless the context requires otherwise include its administrators, successors and assigns)

ANNEXURE -7

PERFORMA OF GENERAL POWER OF ATTORNEY

(To be signed and executed on non- judicial Stamp Paper of Rs. 10/-)

Be it known all to whom it concern that:

1. Shri/ Smt _____ S/O _____
Residing at _____

2. Shri/ Smt _____ S/O _____
Residing at _____

3. Shri/ Smt _____ S/O _____
Residing at _____

I/ We all the Partners/ Directors/ Board members/ trustees/ Executive council members/ Leaders of M/S _____ having its registered office at _____ hereby appoint Sri _____ S/O _____ residing at _____ as my/our attorney to act my/our name and on behalf and sign and execute all Documents/ Agreements binding the firm for all contractual obligations (including reference of cases to arbitrators) arising out of contracts to be entered into by the **Managing Director, Odisha Agro Industries Corporation Ltd, 95-Satyanagar, Bhubanwawr-7** in connection with its EOI dated 05.04.2018 For procurement of Micro Irrigation System (Drip and Sprinkler) due for opening on 06.04.2018.

In short, he is fully authorized to do all, each and everything requisite for the above purpose concerning M/s _____ and I/We hereby agree to confirm and ratify his all and every act of this or any documents executed by my/ our said Attorney within the scope of the authority hereby conferred on him including references of cases to arbitration and the same shall be binding on me/ us and my/ our company/ Corporation/ society/ trust/ firm as if the same were executed by me/ us individually or jointly.

Witness (With address)

Signature of the Partners/ Directors/ Board Members Executives/ Trustees/ Council members

- 1)
- 2)
- 3)